



Fluent for Advisers Case Study

Objective:

Mortgage broker approached Fluent for Advisers to arrange a £20,000 secured loan for his Clients who were struggling with the monthly repayments on their expensive high street credit cards.

His clients are on a low rate interest only mortgage with Halifax and have no desire to change to repayment.

Outcome:

With this in mind, Fluent for Advisers had the loan underwritten with Shawbrook on their Platinum 6.9% product. The £20,000 raised enough funds to clear all the outstanding credit cards and leave money left over for some home improvements at no extra cost whilst still reducing what they were paying by over £300 per month.

Benefit to Clients:

The Clients were able to get the additional funds they needed to consolidate their existing expensive borrowings, reduce their monthly outgoings and protect their interest only mortgage.

Benefit to the Adviser:

The broker gave his clients the best advice solution to their borrowing requirements which considered another option for a re-mortgage. This referral earned the broker £1,100 in commission.

If you would like to contact Fluent for Advisers, either call them on 01204 477 600 or email brokerteam@fluentmoney.co.uk.

Broker team contact hours: Monday - Thursday 9.00am to 5.30pm, Friday 9.00am to 5.00pm

Adviser operating hours: Monday - Thursday 9.00am to 8pm, Friday 9.00am - 5.00pm, and Saturday 9.30am to 2.30pm

Or please contact the Mortgage Brain Customer Support helpdesk on 0208 665 3200 or email loansbrain@mortgage-brain.co.uk. Customer Service Team contact hours: Monday - Friday 8.30am to 5.30pm, except Wednesday 10.00am to 5.30pm